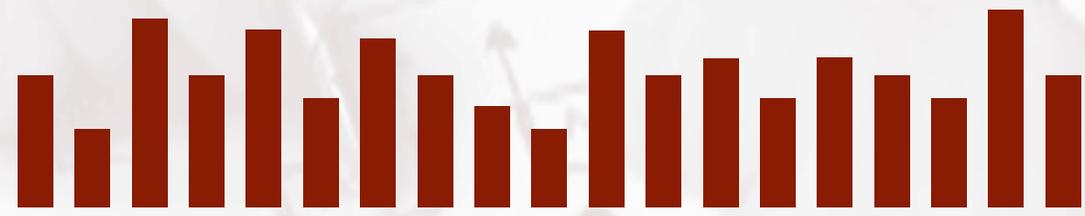


Georgia



Letting Report



September 2025

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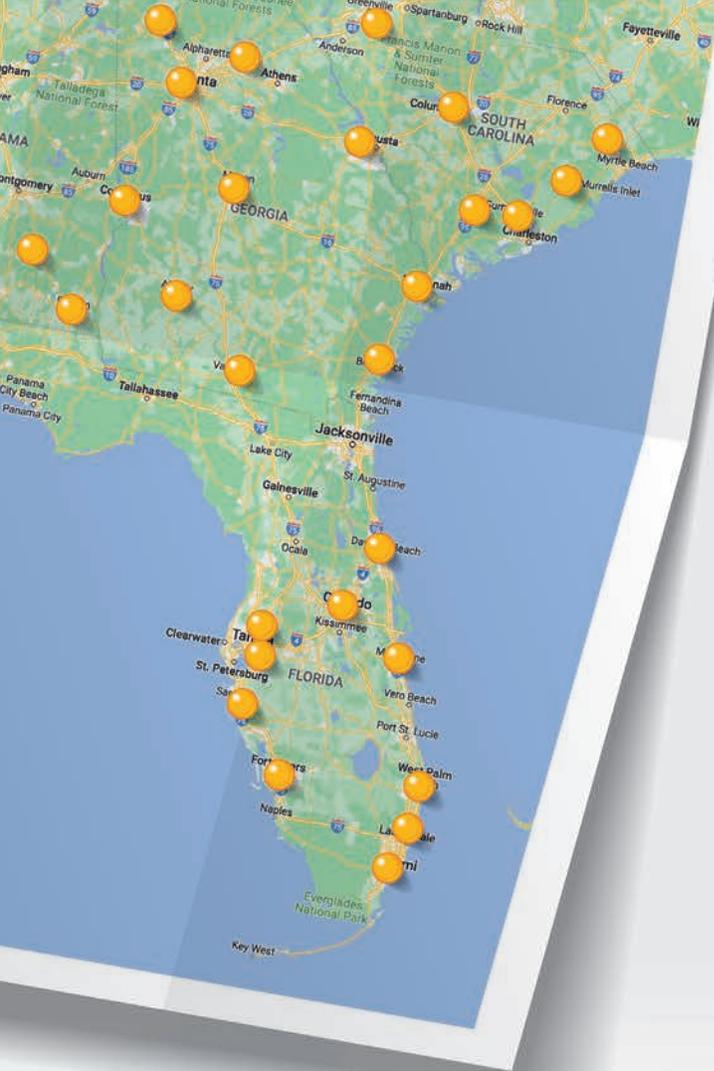
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Georgia Letting Report

LETTING REPORT TABLE OF CONTENTS

Performance & Competition Graphs

Six useful graphs trending the Letting Performance & Competition over the course of the Calendar Year.

Market Metrics

Table detailing pertinent Letting Market Metrics. Figures are summarized Year-to-Date and for the past Trailing Three Months.

Leader Board

Companies' bidding activity and performance are summarized for all firms placing at least one winning bid during the current Calendar Year.

This list is sorted by largest winnings and details: Amount Left on Table (LOT), LOT %, No. of Jobs Bid, No. of Jobs Won, Win Rate expressed as a Percentage, and Percentage of Market Share.

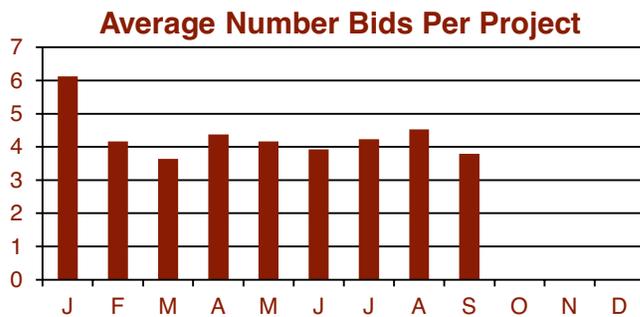
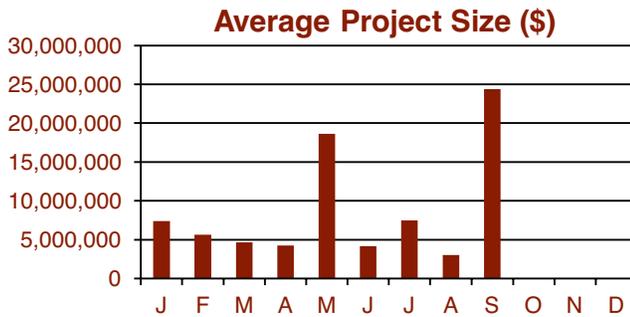
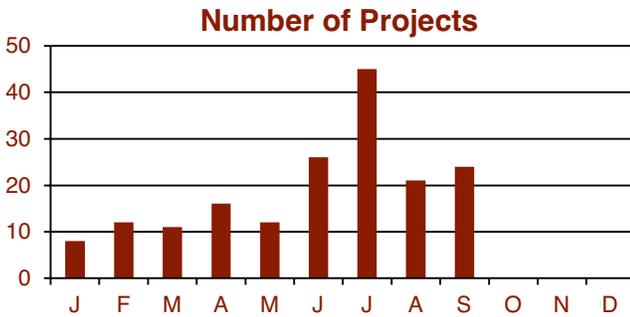
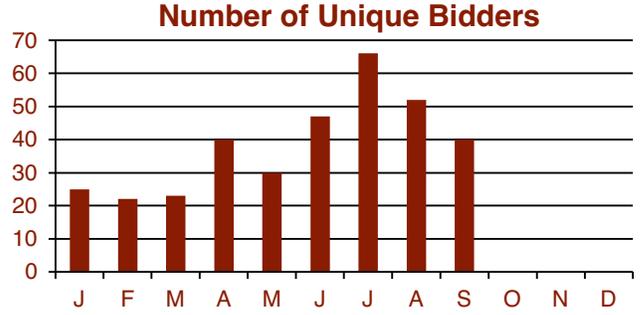
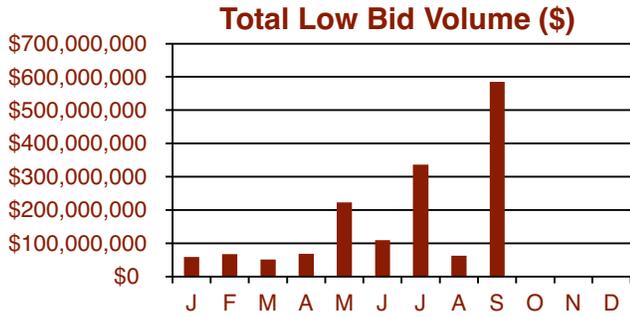
Metrics by Project Size

The current month's letting is broken down by project size and summarized with useful metrics including ratios, counts, proportions and averages.

Letting Report's format & content may differ State by State depending on the availability of information and the timing in which it becomes available.

Georgia Letting Report

CONSTRUCTION PERFORMANCE & COMPETITION BY MONTH



Georgia Letting Report

GA CONSTRUCTION LETTING MARKET METRICS

2025 Calendar Year-to-Date & Trailing Three Months

	July	August	September	YTD
Sum of Low Bids (\$)	336,334,894	62,821,233	585,501,884	1,563,048,810
Sum of 2nd Place Bids (\$)	350,326,686	66,551,530	605,038,054	1,628,204,299
Count of Projects in Letting	45	21	24	175
Count of Bids Placed	190	95	91	737
Average Project Size (\$)	7,474,109	2,991,487	24,395,912	8,931,707
Average Number of Bids Placed per Project	4.2	4.5	3.8	4.2
Count of Unique Winning Bidders	26	14	13	56
Projects Available per Unique Winning Bidders	1.7	1.5	1.8	3.1
Average Number Bids Placed per Unique Winning Bidders	7.3	6.8	7.0	13.2
Average Low Bid per Unique Winning Bidder (\$)	12,935,957	4,487,231	45,038,606	27,911,586
Count of Unique Bidders Participating	66	52	40	94
Projects Available per Unique Bidder Participating	0.7	0.4	0.6	1.9
Average Number Bids Placed per Unique Bidder Participating	2.9	1.8	2.3	7.8
Average Number of Unique Bidders Participating per Project	1.5	2.5	1.7	0.5
Unique Bidders per Unique Winners	2.5	3.7	3.1	1.7
Average Project Size per Unique Bidder Participating (\$)	5,095,983	1,208,101	14,637,547	16,628,179

Georgia Letting Report

CONSTRUCTION LETTING YEAR-TO-DATE LEADER BOARD

Rank	Company	Volume Won (\$)	Left on Table (\$)	LOT % Of Bid	# Jobs Bid	# Jobs Won	Win Rate (%)	Market Share (%)
1	ER SNELL CONTRACTOR	226,613,759	14,222,147	6	48	17	35	14.5
2	CW MATTHEWS	224,987,668	18,299,347	8	54	12	22	14.4
3	WEBBER	205,794,800	5,970,665	3	5	1	20	13.2
4	CW MATTHEWS & ER SNELL JV	155,291,672	10,775,737	7	2	1	50	9.9
5	GP ENTERPRISES	127,934,000	3,402,528	3	5	1	20	8.2
6	GRIFFIN GRADING & CONCRETE	75,591,577	7,493,947	10	20	7	35	4.8
7	THE SCRUGGS COMPANY	69,421,701	2,109,506	3	22	10	45	4.4
8	ASTRA GROUP	36,499,536	1,064,464	3	4	1	25	2.3
9	REEVES CONSTRUCTION	33,721,088	1,100,062	3	26	8	31	2.2
10	PITTMAN CONSTRUCTION	30,558,749	552,556	2	15	2	13	2.0
11	APAC	28,058,745	1,571,655	6	11	4	36	1.8
12	SOUTHERN CONCRETE CONSTRUCTION	27,363,294	3,694,673	14	13	9	69	1.8
13	MASSANA	26,254,489	1,234,603	5	15	5	33	1.7
14	CMES	25,611,503	1,361,078	5	12	2	17	1.6
15	PRECISION 2000	20,794,703	3,300,074	16	12	2	17	1.3
16	BROOKS-BERRY-HAYNIE	20,333,731	4,258,632	21	14	7	50	1.3
17	REAMES & SON	20,075,674	3,493,243	17	10	2	20	1.3
18	EAST COAST ASPHALT	19,968,446	1,113,546	6	14	6	43	1.3
19	BALDWIN PAVING	19,818,906	567,523	3	21	2	10	1.3
20	OXFORD CONSTRUCTION COMPANY	19,754,558	1,355,849	7	5	2	40	1.3
21	FS SCARBROUGH	11,955,000	1,327,836	11	18	4	22	0.8
22	WILSON CONSTRUCTION MANAGEMENT	10,638,504	1,479,309	14	14	3	21	0.7
23	JA LONG	9,126,050	189,613	2	8	2	25	0.6
24	NGT GROUP	8,359,760	720,462	9	20	7	35	0.5
25	VERTICAL EARTH	8,348,398	532,540	6	30	2	7	0.5
26	SOUTHEASTERN SITE DEVELOPMENT	8,069,653	1,609,281	20	15	1	7	0.5
27	NORTHWEST GEORGIA PAVING	7,349,019	476,399	6	5	2	40	0.5
28	GREGORY BRIDGE COMPANY	7,344,456	1,066,444	15	6	3	50	0.5
29	BARTOW PAVING	7,147,420	473,932	7	5	2	40	0.5
30	MCCOY GRADING	6,242,366	826,936	13	6	2	33	0.4
31	THE TRIMBLE	5,000,000	700,000	10	5	2	40	0.4

Georgia Letting Report

CONSTRUCTION LETTING YEAR-TO-DATE LEADER BOARD

Rank	Company	Volume Won (\$)	Left on Table (\$)	LOT % Of Bid	# Jobs Bid	# Jobs Won	Win Rate (%)	Market Share (%)
32	OHMSHIV CONSTRUCTION	4,815,171	226,250	5	16	2	13	0.3
33	LOUIS COMPANY	4,614,669	887,640	19	6	4	67	0.3
34	PEEK PAVEMENT MARKING	4,503,534	557,758	12	14	8	57	0.3
35	BLOUNT CONSTRUCTION	3,899,045	60,536	2	2	1	50	0.2
36	BACKBONE INFRASTRUCTURE	3,844,170	225,138	6	16	4	25	0.2
37	TRP CONSTRUCTION GROUP	3,362,337	166,259	5	13	4	31	0.2
38	SD&C	3,185,878	10,294	0	4	1	25	0.2
39	SUMMIT CONSTRUCTION & DEVELOPMENT	3,089,912	58,792	2	25	1	4	0.2
40	REEDWICK	2,992,786	213,220	7	5	2	40	0.2
41	WILLIAMS CONTRACTING	2,902,723	83,340	3	12	1	8	0.2
42	GEORGIA BRIDGE AND CONCRETE	2,489,634	96,146	4	8	1	13	0.2
43	SEMINOLE EQUIPMENT	2,452,590	576,599	24	1	1	100	0.2
44	AMERICAN LIGHTING AND SIGNALIZATION	2,302,500	108,347	5	11	1	9	0.1
45	KNIGHT & ASSOCIATES	2,186,166	531,391	24	3	1	33	0.1
46	MCLENDON ENTERPRISES	1,978,090	46,218	2	6	1	17	0.1
47	RIVERSIDE TRAFFIC SOLUTIONS	1,968,719	30,041	2	2	1	50	0.1
48	REYNOLDS FENCE & GUARDRAIL	1,709,254	283,271	17	1	1	100	0.1
49	GULF COAST	1,527,802	9,839	1	3	1	33	0.1
50	COLDITZ TRUCKING	1,217,416	117,584	10	2	1	50	0.1
51	CAUSIE CONTRACTING	1,152,053	17,150	1	3	1	33	0.1
52	GARRETT PAVING	759,954	88,935	12	1	1	100	0.0
53	MID STATE CONSTRUCTION & STRIPING	381,102	5,749	2	5	1	20	0.0
54	SOUTHEASTERN TRAFFIC SUPPLY	372,113	77,787	21	1	1	100	0.0
55	PIEDMONT PAVING	360,475	53,983	15	5	1	20	0.0
56	TIDWELL TRAFFIC SOLUTIONS	29,570	9,239	31	5	1	20	0.0
Total		1,563,048,810	100,890,271	6	632	175	28	100

Totals based on apparent low bid. Actual awarded amount may differ based on Awarded, Rejected or Deferred status.

Incomplete bids are counted as a bid. Amount left on table can appear inflated if 2nd place bid is listed as incomplete.

Values do not include Time portion of Bid. Amount LOT can appear high or low depending on value of Work portion of 2nd Place bid.

Georgia Letting Report

CURRENT MONTH METRICS BY PROJECT SIZE

COUNT OF PROJECTS IN LETTING

\$0-\$500k	\$500k-\$1	\$1m-\$2	\$2m-\$5	\$5m-\$10	\$10m-\$20	\$20m-\$50	\$50+	Total
0	2	7	7	4	0	1	3	24

PROPORTION OF COUNT OF PROJECTS IN LETTING (%)

\$0-\$500k	\$500k-\$1	\$1m-\$2	\$2m-\$5	\$5m-\$10	\$10m-\$20	\$20m-\$50	\$50+	Total
0	8	29	29	17	0	4	13	100

VALUE OF LOW BID AMOUNT (\$)

\$0-\$500k	\$500k-\$1	\$1m-\$2	\$2m-\$5	\$5m-\$10	\$10m-\$20	\$20m-\$50	\$50+	Total
0	1,571,380	10,311,427	23,360,533	28,274,997	0	26,965,943	495,017,604	585,501,884

PROPORTION OF VALUE OF LOW BID AMOUNT (%)

\$0-\$500k	\$500k-\$1	\$1m-\$2	\$2m-\$5	\$5m-\$10	\$10m-\$20	\$20m-\$50	\$50+	Total
0	0	2	4	5	0	5	85	100

AVERAGE LOW BID VALUE PER PROJECT (\$)

\$0-\$500k	\$500k-\$1	\$1m-\$2	\$2m-\$5	\$5m-\$10	\$10m-\$20	\$20m-\$50	\$50+	Total
0	785,690	1,473,061	3,337,219	7,068,749	0	26,965,943	165,005,868	24,395,912

VALUE LEFT ON TABLE (\$)

\$0-\$500k	\$500k-\$1	\$1m-\$2	\$2m-\$5	\$5m-\$10	\$10m-\$20	\$20m-\$50	\$50+	Total
0	-290,047	-745,481	-3,189,460	-816,506	0	-1,606,633	-24,801,270	-31,449,396

Georgia Letting Report

CURRENT MONTH METRICS BY PROJECT SIZE

PROPORTION OF VALUE LEFT ON TABLE (%)

\$0-\$500k	\$500k-\$1	\$1m-\$2	\$2m-\$5	\$5m-\$10	\$10m-\$20	\$20m-\$50	\$50+	Total
0	1	2	10	3	0	5	79	100

COUNT OF ALL BIDS SUBMITTED

\$0-\$500k	\$500k-\$1	\$1m-\$2	\$2m-\$5	\$5m-\$10	\$10m-\$20	\$20m-\$50	\$50+	Total
0	6	29	35	9	0	2	10	91

AVERAGE NUMBER OF BIDS SUBMITTED PER PROJECT

\$0-\$500k	\$500k-\$1	\$1m-\$2	\$2m-\$5	\$5m-\$10	\$10m-\$20	\$20m-\$50	\$50+	Total
0.0	3.0	4.1	5.0	2.3	0.0	2.0	3.3	3.8



A complete monthly analysis of the Highway Letting

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