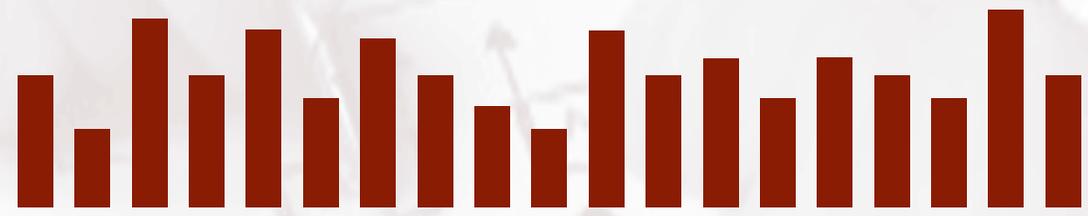


South Carolina



Letting Report



September 2025

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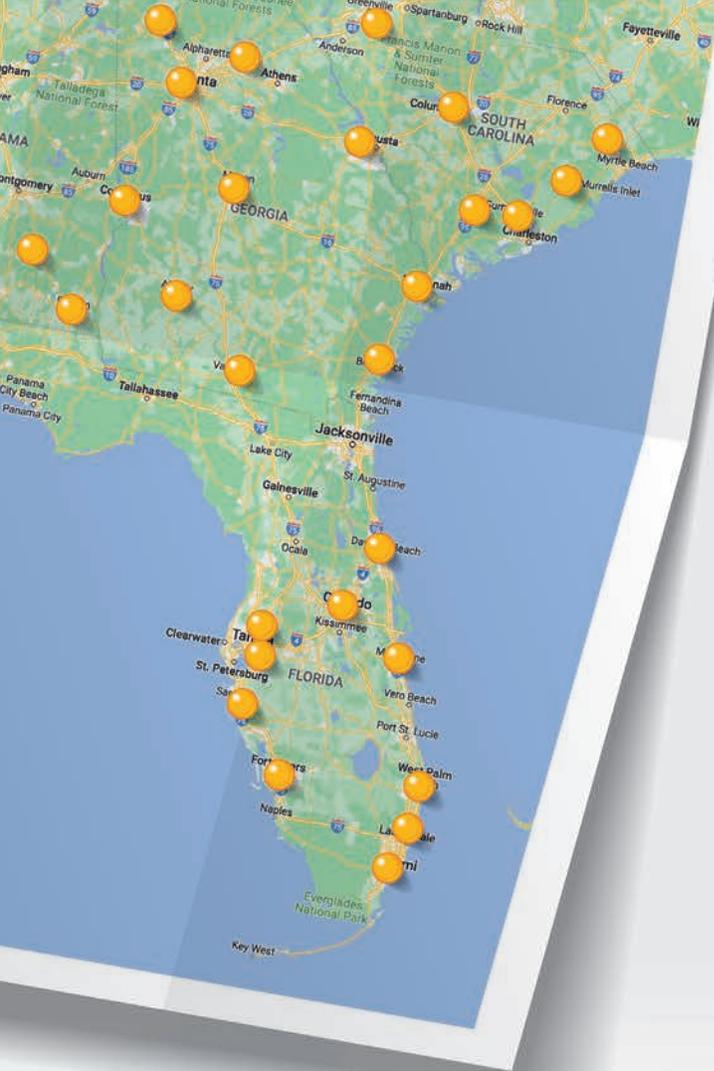
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LETTING REPORT TABLE OF CONTENTS

Performance & Competition Graphs

Six useful graphs trending the Letting Performance & Competition over the course of the Calendar Year.

Market Metrics

Table detailing pertinent Letting Market Metrics. Figures are summarized Year-to-Date and for the past Trailing Three Months.

Leader Board

Companies' bidding activity and performance are summarized for all firms placing at least one winning bid during the current Calendar Year.

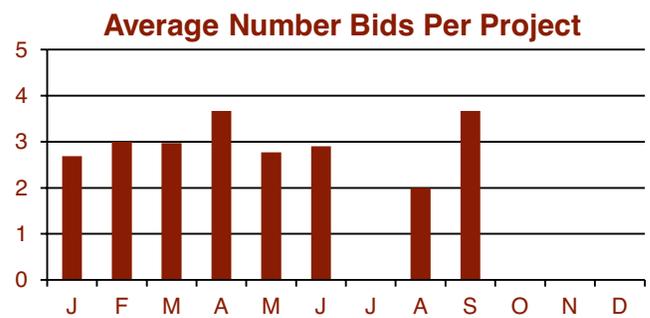
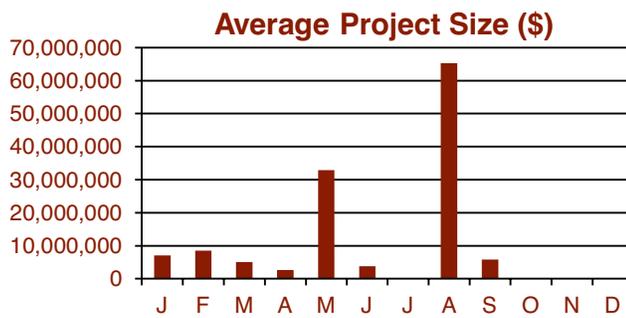
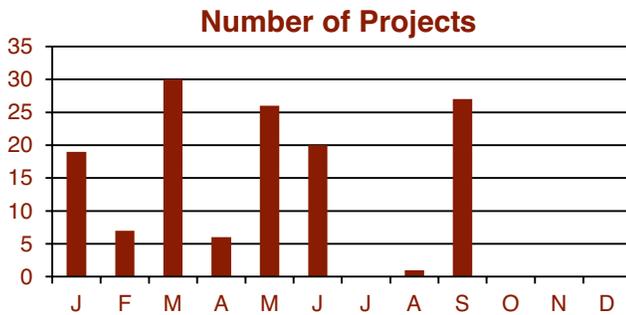
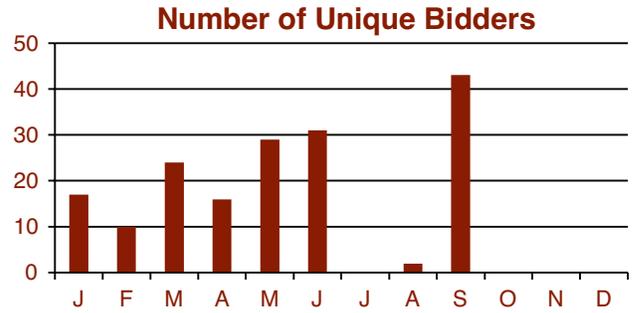
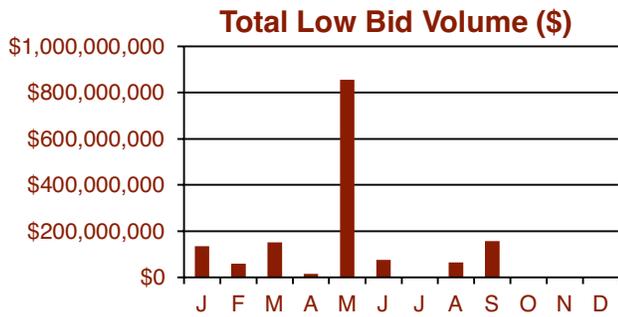
This list is sorted by largest winnings and details: Amount Left on Table (LOT), LOT %, No. of Jobs Bid, No. of Jobs Won, Win Rate expressed as a Percentage, and Percentage of Market Share.

Metrics by Project Size

The current month's letting is broken down by project size and summarized with useful metrics including ratios, counts, proportions and averages.

Letting Report's format & content may differ State by State depending on the availability of information and the timing in which it becomes available.

CONSTRUCTION PERFORMANCE & COMPETITION BY MONTH



SC CONSTRUCTION LETTING MARKET METRICS

2024 Calendar Year-to-Date & Trailing Three Months

	July	August	September	YTD
Sum of Low Bids (\$)		65,319,376	156,775,156	1,515,179,542
Sum of 2nd Place Bids (\$)		68,922,096	168,810,137	1,548,494,816
Count of Projects in Letting	0	1	27	136
Count of Bids Placed		2	99	414
Average Project Size (\$)		65,319,376	5,806,487	11,141,026
Average Number of Bids Placed per Project		2.0	3.7	3.0
Count of Unique Winning Bidders		1	15	34
Projects Available per Unique Winning Bidders		1.0	1.8	4.0
Average Number Bids Placed per Unique Winning Bidders		2.0	6.6	12.2
Average Low Bid per Unique Winning Bidder (\$)		65,319,376	10,451,677	44,564,104
Count of Unique Bidders Participating		2	43	67
Projects Available per Unique Bidder Participating		0.5	0.6	2.0
Average Number Bids Placed per Unique Bidder Participating		1.0	2.3	6.2
Average Number of Unique Bidders Participating per Project		2.0	1.6	0.5
Unique Bidders per Unique Winners		2.0	2.9	2.0
Average Project Size per Unique Bidder Participating (\$)		32,659,688	3,645,934	22,614,620

CONSTRUCTION LETTING YEAR-TO-DATE LEADER BOARD

Rank	Company	Volume Won (\$)	Left on Table (\$)	LOT % Of Bid	# Jobs Bid	# Jobs Won	Win Rate (%)	Market Share (%)
1	WEBBER I FERROVIAL JV	728,757,807	2,001,431	0	1	1	100	48.1
2	PALMETTO CORP	189,770,381	16,773,589	9	49	22	45	12.5
3	KING ASPHALT	151,471,967	14,657,455	10	37	12	32	10.0
4	SATTERFIELD CONSTRUCTION	70,926,683	7,765,254	11	10	10	100	4.7
5	REEVES CONSTRUCTION	60,754,814	3,693,374	6	24	6	25	4.0
6	BLYTHE CONSTRUCTION	35,503,086	4,313,466	12	17	7	41	2.3
7	SANDERS BROTHERS CONSTRUCTION	35,260,209	3,182,293	9	7	4	57	2.3
8	BANKS CONSTRUCTION	32,674,699	5,036,868	15	8	4	50	2.2
9	TRUEROCK CONSTRUCTION	31,596,365	1,211,683	4	10	5	50	2.1
10	UNITED INFRASTRUCTURE GROUP	25,682,144	1,382,139	5	11	3	27	1.7
11	ROGERS GROUP	22,180,554	1,825,422	8	17	3	18	1.5
12	CR JACKSON	20,821,106	1,137,712	5	22	3	14	1.4
13	BLYTHE BROTHERS ASPHALT	16,811,249	1,882,014	11	7	3	43	1.1
14	COASTAL ASPHALT	13,923,630	921,480	7	7	2	29	0.9
15	MASTEC CIVIL	12,069,807	2,518,722	21	2	1	50	0.8
16	BAGWELL FENCE	10,763,892	3,509,463	33	14	14	100	0.7
17	CEKRA	8,468,363	1,963,581	23	8	3	38	0.6
18	EMERY SAPP & SONS	7,941,165	388,756	5	1	1	100	0.5
19	DANE CONSTRUCTION	6,322,632	2,104,093	33	12	2	17	0.4
20	WM ROEBUCK	5,842,016	265,925	5	7	5	71	0.4
21	PALMETTO SITEWORK SERVICES	4,153,436	0	0	4	1	25	0.3
22	K WEST GROUP	3,435,606	28,001	1	1	1	100	0.2
23	EAGLE CONSTRUCTION	3,059,774	43,194	1	9	1	11	0.2
24	SITE PREP	2,974,608	259,154	9	4	3	75	0.2
25	THORN CREEK MARKERS	2,445,104	504,444	21	10	8	80	0.2
26	DELLINGER	2,386,575	297,477	12	2	1	50	0.2
27	AOS SPECIALTY CONTRACTORS	1,633,130	25,219	2	6	1	17	0.1
28	LEE CONSTRUCTION	1,450,498	77,652	5	1	1	100	0.1
29	WALKER BROTHERS	1,386,037	86,140	6	4	2	50	0.1
30	S AND S CONSTRUCTION	1,275,544	134,723	11	2	1	50	0.1
31	GORDON COMPANY	1,053,891	364,170	35	1	1	100	0.1

CONSTRUCTION LETTING YEAR-TO-DATE LEADER BOARD

Rank	Company	Volume Won (\$)	Left on Table (\$)	LOT % Of Bid	# Jobs Bid	# Jobs Won	Win Rate (%)	Market Share (%)
32	CHEROKEE	866,234	162,864	19	2	1	50	0.1
33	LORR CONSTRUCTION	759,035	58,251	8	1	1	100	0.1
34	PEEK PAVEMENT MARKING	757,500	7,109	1	10	2	20	0.0
Total		1,515,179,542	78,583,115	5	328	136	41	100

Totals based on apparent low bid. Actual awarded amount may differ based on Awarded, Rejected or Deferred status.

Incomplete bids are counted as a bid. Amount left on table can appear inflated if 2nd place bid is listed as incomplete.

Values do not include Time portion of Bid. Amount LOT can appear high or low depending on value of Work portion of 2nd Place bid.

CURRENT MONTH METRICS BY PROJECT SIZE

COUNT OF PROJECTS IN LETTING

\$0-\$500k	\$500k-\$1	\$1m-\$2	\$2m-\$5	\$5m-\$10	\$10m-\$20	\$20m-\$50	\$50+	Total
1	3	3	5	12	3	0	0	27

PROPORTION OF COUNT OF PROJECTS IN LETTING (%)

\$0-\$500k	\$500k-\$1	\$1m-\$2	\$2m-\$5	\$5m-\$10	\$10m-\$20	\$20m-\$50	\$50+	Total
4	11	11	19	44	11	0	0	100

VALUE OF LOW BID AMOUNT (\$)

\$0-\$500k	\$500k-\$1	\$1m-\$2	\$2m-\$5	\$5m-\$10	\$10m-\$20	\$20m-\$50	\$50+	Total
167,797	1,971,051	5,277,407	17,322,651	95,214,135	36,822,116	0	0	156,775,156

PROPORTION OF VALUE OF LOW BID AMOUNT (%)

\$0-\$500k	\$500k-\$1	\$1m-\$2	\$2m-\$5	\$5m-\$10	\$10m-\$20	\$20m-\$50	\$50+	Total
0	1	3	11	61	23	0	0	100

AVERAGE LOW BID VALUE PER PROJECT (\$)

\$0-\$500k	\$500k-\$1	\$1m-\$2	\$2m-\$5	\$5m-\$10	\$10m-\$20	\$20m-\$50	\$50+	Total
167,797	657,017	1,759,136	3,464,530	7,934,511	12,274,039	0	0	5,806,487

VALUE LEFT ON TABLE (\$)

\$0-\$500k	\$500k-\$1	\$1m-\$2	\$2m-\$5	\$5m-\$10	\$10m-\$20	\$20m-\$50	\$50+	Total
-17,427	-63,585	-845,227	-1,090,213	-7,249,645	-3,468,249	0	0	-12,734,346

CURRENT MONTH METRICS BY PROJECT SIZE

PROPORTION OF VALUE LEFT ON TABLE (%)

\$0-\$500k	\$500k-\$1	\$1m-\$2	\$2m-\$5	\$5m-\$10	\$10m-\$20	\$20m-\$50	\$50+	Total
0	0	7	9	57	27	0	0	100

COUNT OF ALL BIDS SUBMITTED

\$0-\$500k	\$500k-\$1	\$1m-\$2	\$2m-\$5	\$5m-\$10	\$10m-\$20	\$20m-\$50	\$50+	Total
6	10	9	24	39	11	0	0	99

AVERAGE NUMBER OF BIDS SUBMITTED PER PROJECT

\$0-\$500k	\$500k-\$1	\$1m-\$2	\$2m-\$5	\$5m-\$10	\$10m-\$20	\$20m-\$50	\$50+	Total
6.0	3.3	3.0	4.8	3.3	3.7	0.0	0.0	3.7



A complete monthly analysis of the Highway Letting

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